



At a Glance

Caldic engaged Cisilion to regain control of its Microsoft and Azure estate as costs continued to grow and visibility declined. By transitioning to a CSP model and introducing structured cost governance, Cisilion helped Caldic stabilise spend, improve transparency and establish a foundation for long-term efficiency and control across its global environment.



COST
OPTIMISATION



GOVERNANCE



CONTROL

Microsoft
Partner

Who is Caldic?

Caldic is a trusted distribution and development partner, combining global reach with deep local market understanding and technical expertise to deliver custom solutions in the life and material sciences sectors.

With more than 70 application laboratories, operations in 44 countries and over 3,750 colleagues, Caldic works with customers and suppliers to co-create solutions that enable breakthrough innovations and turn bold ideas into measurable impact across the globe.

“Cisilion helped us regain control of our Microsoft Azure estate at a time when costs were increasing and visibility was limited.

By moving to a CSP model and introducing ongoing governance and spotlight sessions, we now have clarity over spend, improved control and access to the right level of Microsoft support to operate with confidence.”

Rob King
Chief Technology Officer, Caldic



Challenges

Solution

Benefit

1

Loss of Cost Visibility and Control

Caldic's Microsoft and Azure estate had grown overtime, resulting in limited visibility of monthly spend and unused or underutilised resources. Without clear governance, costs continued to increase without clear accountability or insight.

2

Fragmented Licensing and Support Model

Operating outside of a CSP model limited Caldic's access to structured cost optimisation and direct Microsoft support, creating reliance on third-party providers without a clear escalation path.

3

Governance Gaps Across Azure Estate

The existing Azure environment required review to ensure it was aligned to best-practice governance, sustainability and long-term operational efficiency.

Cisilion delivered a structured engagement focused on immediate cost control, improved governance and long-term sustainability of Caldic's Microsoft and Azure environment.



CSP Transition and Cost Optimisation

Cisilion migrated Caldic from a direct Microsoft and Azure relationship into a CSP model, enabling immediate visibility of spend. Unused services and "deadwood" were identified and removed, reducing unnecessary cost and stabilising monthly expenditure.



Ongoing Cost Governance and Visibility

Through monthly spotlight sessions, Cisilion provided clear insight into areas of cost growth and reduction. This enabled Caldic to understand spend drivers, challenge internal usage and prevent uncontrolled cost escalation across the environment.



Foundation for Azure Governance and Sustainability

With cost control restored, Cisilion engaged with Caldic on future plans to redesign and optimise the Azure estate. This next phase focuses on improved governance, efficiency and sustainability aligned to long-term operational needs.



Improved Cost Control and Transparency

10% immediate reduction in Azure costs following optimisation and the removal of unused services, alongside improved visibility of Microsoft and Azure spend and the drivers behind monthly changes.



Access to Premium Microsoft Support

Through Cisilion's CSP, Caldic and its managed service provider now have access to premium Microsoft support and a direct escalation path when required.



Foundation for Sustainable Governance

With costs stabilised and control restored, Caldic is positioned to redesign its Azure estate with improved governance, efficiency and long-term sustainability at the core.

CISILION

About Cisilion

Without clear visibility and governance, Microsoft and Azure environments can become increasingly complex and costly as organisations grow.

Cisilion helps organisations take control of their Microsoft and Azure estates through cost optimisation, structured governance and ongoing insight. From CSP and spend visibility to identifying opportunities for optimisation, our specialists help businesses reduce unnecessary cost, strengthen control and build a more efficient, sustainable cloud environment.

Speak with our Microsoft experts to discover how we can help you optimise your Microsoft and Azure investment with greater clarity and control.

Get in Touch

