

Hybrid Cloud

Run AI, data and critical workloads with control, confidence and cost discipline

Helping modernise, govern and operate cloud and hybrid platforms that underpin AI, data and business-critical workloads needed to scale.

WHY THIS MATTERS

Platform decisions are made too late, after cost, risk and performance issues have already emerged.

84% of organisations cite cloud and AI cost as their biggest cloud challenge

Source: Flexera Finds Cloud Value is Rising While AI Waste Grows

73% cite operational complexity and skills shortages as a barrier to cloud success

Source: Flexera 2026 State of the Cloud Report

WHERE THINGS GO WRONG

Cloud costs rising faster than value

Lift-and-shift, oversized resources, orphaned services and weak ownership means avoidable spend and poor visibility.

Workloads in the wrong place

AI, data, legacy and regulated workloads are commonly hosted based on history, not current business needs.

Resilience added too late

Backup, DR, redundancy compliance and cost controls often reviewed after migration.

Operations are a bottleneck

Internal teams spend all their time fixing and supporting rather than driving new business value.

WHAT WE DELIVER

Regain control of cloud cost

Consumption and optimisation reviews, FinOps reporting, right-sizing, governance embedded into architecture and ongoing operations.

Every workload on the right platform

Evidence-led decisions based on cost, risk, performance and business value.

Improved Operational Resilience

Backup, disaster recovery, redundancy, security, governance and operational support before, during and after modernisation.

Operate with specialist expertise

24x7 monitoring, optimisation and managed cloud operations that extend internal teams without adding headcount

WHAT GOOD LOOKS LIKE

✓ Workload has a clear platform, cost and risk rationale

✓ Workloads have foundations needed to scale safely

✓ Cloud spend visible, governed, continuously optimised

✓ Security, resilience, recovery built in from day one

✓ Operations supported 24x7 with ownership and reporting

Architecture-led
We start with business outcomes, workload needs, risk, cost and operating model — then design the right platform.

Proven cost efficiency
38% average savings through rightsizing, licensing optimisation, tagging and governance embedded into design and operations.

Built for AI, Data and Hybrid Ops
Cloud, networking, security, operations, data and AI foundations designed as one integrated platform.

Accelerated with Microsoft
Funded programmes, proven architectures and access to specialist expertise.

Managed services that sustain value
Moving beyond project delivery into continuous monitoring, optimisation, resilience and operational improvement.

CLIENT PROOF

 **INNOVATION GROUP**

 **Bird & Bird**

 **APCOA PARKING**

Our 5-step approach

We help organisations deploy, run and optimise the right workloads in the right place, at the right cost.

STEP 01 STRATEGY & ASSESS Understand cost, risk, workload, performance.	Cloud readiness, workload discovery · Architecture review · Workload dependency mapping · Resource and Azure commercial assessments · Governance & DR/BC gap analysis	Outcome: Clear understanding of workload estate, business priorities, cost drivers and risk profile.
STEP 02 PLAN Define, design target hybrid cloud platform.	Target design(s) and migration waves · Workload placement · Licensing, FinOps and subscription design · Governance, risk and compliance guardrails · Run book design	Outcome: Agreed roadmap, architecture, platform strategy and commercial model..
STEP 03 READY & ADOPT Prepare the landing zone, governance and security foundations	Landing zone build · Workload migrations · App modernisation · Azure Arc / hybrid management · Tagging, policy and governance · Phased implementation · Testing and go-live	Outcome: Azure and hybrid environments prepared with governance, security and cost controls established before workloads are migrated or modernised.
STEP 04 GOVERN & SECURE Active run-books and test processes.	Runbooks and operating model execution · Handover (internal or managed services) · FinOps scheduled · Stakeholder dashboards live	Outcome: Operating run book in place; teams understand ownership, process and value measurement.
STEP 05 MANAGE & OPTIMISE 24x7 operations and support.	Managed Azure platform operations · 24/7 monitoring · Live run books · Automated backup · FinOps Reporting. Cost Management & Ongoing Optimisation. Continuous improvement	Outcome: 2Continuously governed and optimised platform with active FinOps, policy compliance and operational assurance.

CLIENT PROOF

“Cisilion are a trusted, strategic partner who have helped us achieve a 47% saving across our optimized cloud resources and software licenses. Cisilion’s proactive support has been invaluable, consistently going above and beyond expectations.”



James Coggin, Chief Technology Officer



Start with a personalised Hybrid Cloud Readiness & Cost Control Assessment

Design the right platform before you scale it.

[Book now](#)