



At a Glance

As one of the world's largest privately owned insurance brokerage firms, global collaboration is essential for Lockton and was targeted as a key area for improvement. Lockton's existing collaboration platform was no longer fit for purpose as it did not provide the internal and external live chat and conference tools required, this led to inefficient communication across global locations including a lack of video conferencing. With the existing collaboration solution approaching its end of life, Lockton turned to Cision to devise a next generation collaboration strategy.



COLLABORATION



CLOUD & DC



COST SAVINGS



Partner

Who is Lockton?

Lockton is the world's largest privately owned, independent insurance brokerage firm, and the eighth largest overall. They have more than 7,000 associates and partners around the world and over 90 offices globally.

Lockton has a global revenue in excess of \$1.57 Billion and its international insurance business is headquartered in London.

“Cision are a trusted partner, they are helping Lockton to embrace digitalisation and evolve our strategy. I look forward to a bright future working together”

Peter Singleton, Infrastructure Manager, Lockton



Challenges

Solution

Benefit

[Watch the video](#)

1 **The existing solution was not fit for purpose and was therefore underutilised by staff**

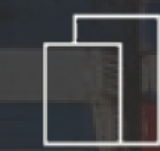
2 **Communication across global locations was inefficient and troublesome**

3 **Lack of video conferencing solution**

4 **Existing solution approaching its end of life**



As Lockton's strategic partner, Cisilion utilised our **Cisco Gold Partner** and **Master Collaboration Specialization** status to deploy a fully integrated collaboration platform powered by Cisco, including: Jabber, Webex Teams, Webex Meetings, Webex Boards.



Combined with Cisilion's **User Adoption strategy**, the reliable and scalable solution enables Lockton to embrace next generation collaboration, providing **live chat, conferencing, meeting rooms, digital boards and live document sharing.**



Office Refresh & Digital Signage

Procuring hardware, including devices and screens, deployed across all desks, meeting rooms and the new office space.



Highly Resilient

Scaleable cloud collaboration platform



Significant Savings

Reduced travel costs & Consolidated Contracts



User Adoption

High adoption rate through workshops 1-2-1 training, Floor walking & Help line



CISILION

About Cisilion

Our customer led approach means we work with firms globally to successfully implement collaboration experiences that inspire employees and help retain and attract top talent.

Our award winning projects are complemented by our long standing and strategic relationships with some of the world's leading technology partners including Gold Partnerships with Cisco and Microsoft.

As 1 of only 2 UK partners who hold both Cisco and Microsoft advanced collaboration accreditations, you can trust that we have complete expertise to deliver. From intelligent spaces, secure network, managed meeting rooms, and employee devices – you can rely on us.

[Book a collaboration workshop](#)

