



# At a Glance

Leading Executive search and leadership advisory firm, Leathwaite, migrate their global voice services to the cloud with Cisilion.

Boosting innovation and workforce mobility with Teams scaling for their global communications and connectivity needs.



COLLABORATION



VOICE



DEVICES



## Who is Leathwaite?

Leathwaite is a leading global executive search and leadership talent specialist for corporate functions, operating across business areas and industries.

Leathwaite know the corporate officer and corporate function landscape better than anyone because it's been at the core of what they do for more than 20 years.

“Like many organisations, we had quickly embraced Teams for meetings and collaboration but had concerns and questions about migrating our telephony. Cisilion removed those concerns and worked with us every step of the way. Teams Calling has been great for Leathwaite. Our Microsoft partner, Cisilion really helped us to define what we needed, implemented the solution seamlessly and ensured that our users embraced it quickly.”

Rowland Hills, COO, Leathwaite



# Challenges

# Solution


# Benefit


1 The costs and expertise required to run separate legacy PBX were too high.


2 Regional offices had additional local phones, with multiple handsets on desks.

3 The lack of integration to Teams seemed to reduce, rather than improve, users' ability to communicate effectively.


4 Scalability, remote working and rapid staff onboarding were difficult and expensive.


 **Migrated legacy telephony environment**  
to Microsoft Teams leveraging cloud calling & direct routing.


 **Microsoft Teams**  
for unified communications across voice, email, meetings & chat.


 **Office Refresh & Digital Signage**  
Procuring hardware, including devices and screens, deployed across all desks, meeting rooms and the new office space.

 A system that is secure and relatively simple to manage.

 Ability for users to work from tanywhere on any device.

 **Stability**  
Modern, reliable, and supported cloud calling platform which integrates natively into Microsoft Teams.

 **Streamlined & Unified**  
A unified communications solution across voice, email, meetings and messaging.

 **Flexible and Scalable**  
and increased employee satisfaction through workshops hosted by Cisilion's Adoption Services.



# CISILION

## About Cisilion

Our customer led approach means we work with firms globally to successfully implement collaboration experiences that inspire employees and help retain and attract top talent.

Our award winning projects are complemented by our long standing and strategic relationships with some of the world's leading technology partners including Gold Partnerships with Cisco and Microsoft.

As 1 of only 2 UK partners who hold both Cisco and Microsoft advanced collaboration accreditations, you can trust that we have complete expertise to deliver. From intelligent spaces, secure network, managed meeting rooms, and employee devices – you can rely on us.

[Book a collaboration workshop](#)

