



At a Glance

The Cisilion & Aspen partnership has consisted of multiple phases. Originally, Aspen had an outdated UC system that didn't allow global collaboration. To solve this, Cisilion firstly deployed the newest Cisco UC technology, which was followed by the deployment of Immersive TelePresence units. The new UC suite has completely transformed the way in which Aspen collaborate as a company, especially at executive level.



COLLABORATION



PRODUCTIVITY



COST SAVINGS



Partner

Who is Aspen Insurance?

Aspen is a leading global insurance and reinsurance company. Their success is built on financial strength, the insight of their people and a customer-first philosophy. Aspen is a leading company in the industry, with over 1500 employees across 12 countries.

“After having some difficult experiences with much larger organisations, we found that Cisilion’s size was able to give us a much more personal and reactive service. Cisilion initially won the TelePresence project due to their proven track record with previous projects they had deployed for us and their expertise within the field.”

Dean Fuller, Security and Network Operations, Aspen



Challenges

Solution

Benefit

[Watch the video](#)

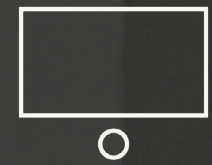
1 **No global collaboration platform**

2 **Unclear of Lync vs Jabber direction**

3 **No broker federation**



During the first phase, Cisilion designed, installed and deployed a brand new Cisco Jabber UC platform for Aspen, which included Voice, Video, IM and Presence. It was rolled out to 1500 users across 28 offices globally.



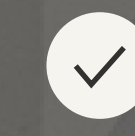
The next stage was the deployment of Cisco Immersive Telepresence IX5000 units at their London and New York Headquarters to support global and especially executive level Video Conferencing across offices. The solution fits up to 18 people per room.



11% Decrease
In travel costs.



200K+
Project cost savings from choosing Jabber.



Improved Productivity
& business efficiency.



Global Collaborative
working made possible.



Better Utilisation
for new site rollouts.



3X More
access to broker meetings per month.



CISILION

About Cisilion

Our customer led approach means we work with firms globally to successfully implement collaboration experiences that inspire employees and help retain and attract top talent.

Our award winning projects are complemented by our long standing and strategic relationships with some of the world's leading technology partners including Gold Partnerships with Cisco and Microsoft.

As 1 of only 2 UK partners who hold both Cisco and Microsoft advanced collaboration accreditations, you can trust that we have complete expertise to deliver. From intelligent spaces, secure network, managed meeting rooms, and employee devices – you can rely on us.

[Book a collaboration workshop](#)

