



# At a Glance

Bird & Bird's IT Director Karen Jacks had an IT vision, where she wanted to enable the modern lawyer, where they could work in a very mobile, agile and collaborative way. She wanted their lawyers to be able to work on a global basis, on any device, from anywhere. This was achieved after Cisilion deployed Cisco Jabber, LAN and Wireless at their new London HQ as well as Cisco UC at their global offices in EMEA and APAC. Cisilion also manage all of the IT deployments on a global 24/7 basis. They now have the entire firm, globally, on one single platform – fully enabling the lawyers of the 21st century.



COLLABORATION



INFRASTRUCTURE



COST SAVINGS



Partner

## Who is Bird&Bird?

Bird & Bird are an international law firm with 28 offices worldwide. They have 1200 lawyers based in Europe, Middle East and APAC. The three key things that set them apart are: Deep industry knowledge, Excellence in client service and International reach.

“We really love working with Cisilion. They understand the way the law firm works, they understand the way infrastructure and unified collaboration works. My team got on extremely well with the technical team from Cisilion and all in all its been a tremendous success.”

Jon Spencer, Infrastructure Manage, Bird&Bird



# Challenges

# Solution

# Benefit

[Watch the video](#)

1 **No global collaboration platform**

2 **Old PBX systems and disjointed VC experience**

3 **Manual Directory**

4 **Staying competitive and giving their lawyers the best tools for working**



Cisilion deployed an end to end Cisco solution, consisting of Cisco Jabber, LAN and wireless. The partnership has consisted of multiple phases:



Phase 1 – deployment of Cisco Jabber, LAN and Wireless at their new London HQ  
Phase 2 – Asia PAC rollout  
Phase 3 – Rollout for rest of EMEA offices.



In addition to this, Cisilion support Bird & Bird with a fully global managed services offering.  
Phase 4 – Will be Webex and Spark, solutions Bird & Bird are currently trialling.



**Single Platform**

Managed to rationalise all PBX systems into a single platform.



**Reduction**

In maintenance costs from legacy PBX systems.



**Reduction**

In all costs.



**Less Complex State**

Huge benefit of much less complex state.



# CISILION

## About Cisilion

Our customer led approach means we work with firms globally to successfully their on-premise IT inventory. By partnering with Cisilion, you can rest easy knowing that your network is in good hands and that you can rely on our expert team to provide top tier support and technical expertise whenever you need it.

With Smart Services, you get the best of both worlds the benefits of manufacturer support and Cisilion's maintenance services, as well as our partner managed sparing and logistics capabilities This unique combination delivers substantial cost savings and enhanced value added.

[Book a Infrastructure workshop](#)

